

Co-Op Buying Program



Distributors Solutions LLC ("DSI")

was formed in June 2007 to act as a purchasing consortium to support the independent distributors of Coors Brewing Company products in North America. On July 1, 2008, we expanded our scope to include all MillerCoors distributors per the JV between Coors Brewing Company and SAB Miller.

January 6, 2009, we partnered with Johns Manville (JM) to create and manage a Co-Op Buying Program for Johns Manville Pinnacle and Summit Contractors. This benefit is part of the "Peak Advantage Program" and is available to all Pinnacle, Summit and Peak level Contractors at no additional cost and without DSI-based purchasing requirements. To date, JM's Co-Op Buying Program has saved JM's Pinnacle and Summit Roofing Contractors more than \$7M on items ranging from office supplies to tires to

health insurance. DSI also works with several other groups including Wine and Spirits Wholesalers, BP Castrol Distributors, ReMax, and Johns Manville's Building Insulation Preferred Partners and Performance Materials Customers. DSI now represents more than 4,000 businesses in group purchasing. DSI aggregates this combined purchasing volume and channels it to our preferred suppliers. This leverage provides savings opportunities to JM's Pinnacle and Summit Contractors that may not otherwise be achievable in the marketplace.

This brochure highlights the DSI programs currently available to JM's Pinnacle and Summit Contractors, with more purchasing opportunities expected to be launched in the near future.

www.DistributorsSolutions.com

Vendor Portfolio



To view the details of these programs, please register and/or login to the Distributors Solutions website at www.distributorsolutions.com

OFFICE

Copier Purchase / Lease
Konica Minolta
Office Supplies
Office Depot

TRANSPORTATION

Automotive Parts and Supplies
NAPA
Driver Risk Management
Lytix
Lift Gates
Maxon
Oil and Lubricants
Exxon Mobil
Rental Cars
Avis and Budget
Tires
Goodyear and Michelin
Trailers
Utility, Wabash
Truck Parts
Paccar Parts
Truck Purchasing
Boyer Trucks

EMPLOYEE SAVINGS PROGRAMS

Office Supplies
Office Depot
Rental Cars
Avis and Budget

INSURANCE

Health Benefits
Alera Group

WAREHOUSE

Fork Lift Batteries and Chargers
EnerSys
Fork Lifts and Pallet Jacks
Crown, Hyster, UniCarriers, Yale
Industrial & Cooler Doors
RiteHite
Loading Dock Equipment & Accessories
RiteHite
Maintenance Repair and Operations Supplies
Fastenal
Stretch Film
Group O
Stretch Wrap Machines
Lantech

PERSONNEL

Employee Screening Services
Accurate
First Aid and Safety Supplies
Cintas
Training and Safety Management
Cintas
Uniforms
Cintas

IT

Cellular Services and Accessories
T-Mobile

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