



National Scope. Local Service.

Alera Group is a leading independent employee benefits firm with a local presence in many communities across the United States.

Our clients have access to the resources, technical experience and best practices of a larger national firm, while maintaining the personal local service they have come to expect.



10th

largest independent agency in the U.S.



15th

largest independent employee benefit firm in the U.S.



75+

firms across the country



1,800+

employees



\$410M

in revenue

JM's Co-Op Buying Program

Distributors Solutions ("DSI") is the 3rd party manager of JM's Co-Op Buying Program. The Co-Op is a JM partnership advantage, designed to help reduce operating costs for Pinnacle and Summit Roofing Contractors, Preferred Partner Building Insulation Contractors, and Performance Materials Customers.

JM's Co-Op Buying Program was Launched in January, 2009. Since that time, participating JM Customers have saved more than \$6M on items ranging from simple commodities to capital expenditures.



Alera | DSI - Benefits Consulting Services for JM's Co-Op Buying Program

Leveraging the power of the combined partnership allows the Alera | DSI team to provide all member companies with industry leading tools, consultants, and services typically reserved for the largest of groups.

A service team will work alongside consultants to build a long-term strategy, answer questions directly, and assist with enrollment and implementation.

Alera | DSI - Scope of Services

Fully-Insured Medical Insurance through major carriers: BlueCross BlueShield, UnitedHealthcare, Cigna, etc.

- ACA-compliant plan designs tailored to your company's offerings
- Predictability of fully-insured coverage

Self-Insured and Alternate-funded Medical Insurance.

- Based on claims history, small and large groups can explore funding mechanisms that can potentially provide savings to the company

Fully-insured Vision, Dental and Voluntary Products through Preferred Vendors

- Short-Term Disability and Life Insurance
- We will market to multiple carriers and present the best options.



Alera | DSI – HR Resources

Benefits Webinar Series

- Access to informative webinars with topics ranging from HIPAA compliance to Telemedicine

Annual Benchmarking Survey

- Our strategic method of producing benefits data that allows you to compare with comparable competitors within your industry

Consumerism and Wellness Meetings

- Discussion on the latest trends in consumerism and corporate wellness strategies

AleraHR is a suite of solutions with HR knowledge, risk and safety resources and compliance expertise to help you and your team increase productivity.

- **Mobile App** – gives employers and HR professionals access to the tools of AleraHR at any time, whether in the office or on the go!
- **Learn Pro** – more than 200 online training courses to ensure compliance, reduce risk and catalyze employee engagement
- **Live** – live Q&A with certified HR professionals designed to answer questions, provide support and resolve issues. Accessible Monday to Friday: 8 a.m. – 7 p.m. CT
- **Insight** – consistent updates on relevant news and analysis that HR professionals need to stay current on the latest changes in compliance
- **Risk & Safety Resources** – a powerful resource toolbox of online training materials and content designed to mitigate risk and reduce costs.
- **Comply** – A comprehensive resource center complete with forms, checklists and tools to maintain compliance

ALERAHR

Contacts:

Steve Login

Benefits Consultant
(847) 457-3158
steve.login@gcgfinancial.com

Anne Drolet

JM's Dedicated Co-Op Buying Program Manager
DSI's Director of Business Development
(303) 277-3247
adrolet@dsi-mail.com

Needed to provide quotes:

- Member-level census
- Current plan designs for Medical, Vision, Dental, Life, STD
- Employer contributions amounts
- Renewal documents