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**Marketing Bulletin- Building Insulation**

## **JM Corbond® III closed-cell SPF Seasonal Formulations Frequently Asked Questions**

**Q: Why does JM offer closed-cell SPF in seasonal formulations?**

**A:** JM has developed summer and winter formulations in order to optimize installation and performance for our customer's during summer and winter application conditions.

**Q: What is the difference between summer and winter formulations?**

**A:** Summer and winter formulations have different catalyst packages. The winter package allows for installation in cold weather, while the summer package optimizes installation in warmer weather.

**Q: Do both formulas offer the same LTTR value?**

**A:** Yes, both summer and winter formulations meet advertised thermal performance.

**Q: Is there a price difference between the summer and winter formulations?**

**A:** No, summer and winter formulations are offered at the same price to provide SPF contractors a consistent price for bidding purposes throughout the year.

**Q: Does the yield of the two products differ?**

**A:** No, summer and winter formulations are designed to have the same coverage per pound within the prescribed temperature ranges. Substrate conditions and application can impact yield of both formulations; installers must adjust temperature settings depending on the conditions.

**Q: Do summer and winter formulations require different temperature settings?**

**A:** Yes, summer and winter formulations have similar initial processing parameters, however to maximize efficiency, settings must be adjusted according to environmental conditions, equipment, and material formulation.

**Q: How do I know when JM will be transitioning from one formulation to the other?**

**A:** Transition dates are typically in March and October, depending on regional weather forecasts. Please contact your Sales Representative for current season transition information.

**Q: Can I spray the winter formulation in the summer:**

**A:** Yes, however some loss of yield will occur above 21°C (70°F).

**Q: Can I spray the summer formulation in the winter:**

**A:** Yes, if the temperatures are above 7°C (45°F).

**Q: Is the foam the same color?**

**A:** Yes, both summer and winter formulations are gray.

**Q: Where can I find more information regarding JM Corbond SPF seasonal formulations?**

**A:** For additional information, contact your Sales Representative, Account Manager, Product Manager or our Technical Services team (1-800-654-3103).