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Minimum Guarantee Price Increase Announcement

Johns Manville has historically included associated services as part of the overall pricing for guarantees. After a thorough review of the current policies and requirements along with increased demand for services including project review, codes review, additional inspections, and building owner requirements an updated pricing matrix has been developed. This will include adjustments to the minimum guarantee prices as well as changes to the service charges. This will go into effect on September 16, 2019.

Minimum Guarantee Price						
Term (yrs)	5	10	15	20	25	30
Single Ply	\$350	\$400	\$700	\$1,000	\$1,200	\$1,500
Bituminous	\$500	\$750	\$1,000	\$1,500	\$2,000	\$2,500

The guarantee minimum charge will be applied to all new guarantee applications on or after the effective increase date. Pre-existing quotes which were issued before September 16, 2019, will be honored but extensions will not be granted.

As a result of this review, Johns Manville will be eliminating the guarantee re-issue fee for Peak, Summit and Pinnacle level contractors within the Peak Advantage program.

Please contact your Sales Representative or Account Manager with any questions.

To access the Johns Manville Service Guidelines document, please click on the link below. Thank you for your continued support.

[Johns Manville Service Guidelines](#)

Sincerely,

Emily Gehrmann
Director, Commercial Operations